

President's Message



MELISSA
HICKS

Fall has come too fast and soon the leaves will begin to change. Some accountants are working towards completing items required for the October 15th deadline, while others are beginning to gear up and plan for 2018 calendar year audits.

Fall is also one of our busy seasons for networking and other events, some of which include the following:

- **Banker/CPA Committee:** On September 20 they held the Indian Summer Networking event at Jewel Restaurant in Melville. This event was held in conjunction with the Nassau chapter. It was a well-attended event at a new venue for everyone to enjoy.

- **Next Gen Committee:** The Annual Young Professionals Golf Classic at Willow Creek and Country Club, which was originally scheduled for September 25th, was rescheduled to

October 22nd due to weather. This committee also volunteered at the Mary Brennan Inn Soup Kitchen in Hempstead, NY. It's great to see that this committee is so involved in giving back to Long Island.

- **Members in Industry:** They held an informative session on Software and Licensing Compliance and Defense. This was a real eye opener for individuals who just accept all terms and conditions when installing new software.

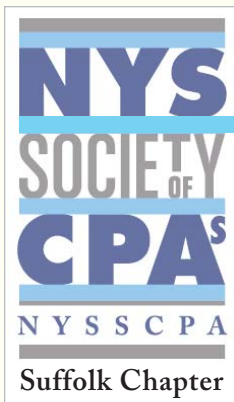
Now that most accountants are past the major deadlines, the months of October through December tend to be our busiest months. On the coming pages, you will see many different events, including education events, networking events, and our required ethics CPE classes.

I hope that some of you will take the opportunity to join me and other Suffolk Chapter members at some of these great upcoming events.

— Melissa Hicks

THIS ISSUE

- 2 | NYSSCPA Suffolk Presents to Stony Brook University Students
- 3 | Committee Report
- 4-11 | Calendar of Events
- 12 | Contacting Us
- 13 | Fun & Games
- 14 | Special Offers from the Suffolk Chapter



NYSSCPA Suffolk Presents to Stony Brook University Students

On September 5th, NYSSCPA Suffolk Chapter representatives Bill Huether (Treasurer) and Bob Huether (Board Member and Co-Chair of the NextGen Committee) attended Stony Brook University's Accounting Society Orientation meeting to discuss the NYSSCPA and also the importance of getting involved.

With standing room only, the meeting was filled with accounting students that were eager to learn about the profession and also how they can become involved as students. The event was well received and many of the students inquired about signing up for student memberships of the NYSSCPA.

Over the last couple of years, Stony Brook's Accounting Society has played a huge part in helping the NextGen Committee of the Suffolk Chapter with their annual Toys for Tots drive and we would like to thank them for their participation and for inviting the Suffolk Chapter to come speak to the group.

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Forensic and Valuation Services

General Taxation

Golf Outing

Members in Industry

Membership

NextGen

Nominating

Not-For-Profit & Government

Accounting & Auditing

Public Relations

Small Business

Sponsorship

To contact a committee chair,
see page 12.

Committee Report: Members in Industry

The Suffolk Chapter NYSSCPA Members in Industry committee meets monthly from September through May. We welcome CPAs across all industries and practices. Our morning meetings start and end promptly, from 8 to 10 a.m. There are no entry fees and meetings earn two CPE credits. For more information: Janet Verneuille, JVerneuille@empirenb.com.

On Wednesday, September 19th Mike Cleary of Canyon Consulting spoke on software compliance and defense. His presentation was eye opening since it did not address software piracy but the mistakes often innocently made by companies under their software licensing agreements. Excellent session with many war stories and much practical advice.



Mike Cleary



Projected Meeting Dates: *Mark your calendar now!*

Tuesday, October 16, 8-10 a.m.

Affordable Care Act Update coupled with Worker's Compensation, Federal and State Department of Labor Issues, and Unemployment Insurance

Speakers: Anthony Cardona, Cardona & Company and Bob Arnold, Jr., Arnold Standard Risk Services, Inc. Hosted by Empire National Bank, 1707 Veterans Highway, Islandia.

REGISTER FOR THIS EVENT [HERE](#)

Wednesday, October 17, 8-10 a.m.

The Annual webcast of the Business and Industry Full Day Conference

A joint Nassau Suffolk event. At Empire National Bank, 1707 Veterans Highway, Islandia.

REGISTER FOR THIS EVENT [HERE](#)

Wednesday, November 14, 8-10 a.m.

Joint Meeting with Nassau Chapter CFO Committee: Blockchain 101

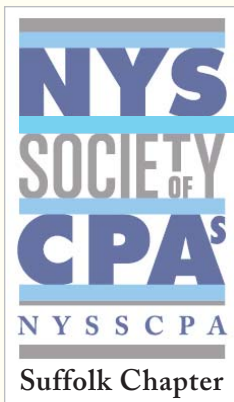
Speaker: Richard Gordon, Blockchain Solution Sales, IBM Corporation. Hosted by Marcum LLP, 10 Melville Park Road, Melville.

Wednesday, December 19, 8-10 a.m.

Annual GAAP Update

Speaker: Paul Becht, Margolin, Winer & Evens LLP

Hosted by Empire National Bank, 1707 Veterans Highway, Islandia.



Mark Your Calendar...

OCTOBER 16, 2018

Members in Industry meeting: Affordable Care Act Update. Details on page 3.

OCTOBER 17, 2018

Annual webcast of the Business and Industry Full Day Conference. Details on page 3.

OCTOBER 20, 2018

Run for the Ridley. Details on page 5.

OCTOBER 22, 2018

Young Professionals Golf Classic. Details on page 6.

OCTOBER 25, 2018

Student Night! Details on page 7.

NOVEMBER 10, 2018

Annual Tax Conference. Details on page 8.

NOVEMBER 14, 2018

Members in Industry meeting: Blockchain 101. Details on page 3.

NOVEMBER 29, 2018

Annual Town Hall Meeting. Details on page 9.

DECEMBER 14, 2018

Annual Toys for Tots Pick-up. Details on page 10.

DECEMBER 18, 2018

Annual Ethics Update. Details on page 11.

DECEMBER 19, 2018

Members in Industry meeting: Annual GAAP Update. Details on page 3.

JANUARY 16, 2019

Members in Industry meeting: Annual Tax and Economic Update. Details on page 3.

For up-to-the-minute
NYSSCPA Suffolk Chapter activities
[CLICK HERE](#)

Committee Chairs!
Make sure to get all
future meeting dates to
Ken Laks at klaks@avz.com

Run for the Ridley!

The 21st Annual 5K RUN/WALK FOR THE RIDLEY

Saturday, October 20, 2018
9 a.m. registration | 10 a.m. start
Main Street, Riverhead
(near Roanoke Avenue)



The NYSSCPA Suffolk East End and NextGen Committees are competing to help
SAVE THE SEA TURTLES in this charity run/walk and you can join us!

WE ARE LOOKING FOR SPONSORS!

There are many different sponsorship levels, from \$5,000 to \$100.
Please consider joining as a sponsor.

RUNNERS/TEAMS

Please register to join us. Early registration fee: \$25 per runner.
Early registration ends October 19.

CAN'T ATTEND? DONATE!

If you cannot attend the race but would like to show your support,
please donate to the event!



The **Riverhead Foundation for Marine Research and Preservation** is a rescue and rehab organization that promotes marine conservation. As a 501(c)3 non-profit, it is the primary responder for sick or injured seals, sea turtles, dolphins and porpoises, and the only marine mammal and sea turtle rehab center in New York State.

REGISTER EARLY!

For info: Sean Kelly, skelly@mfbcpa.com

Thanks to our
T-SHIRT SPONSOR



Rescheduled Date!

The NextGen Committee of the Suffolk Chapter of the NYSSCPA is proud to host

The 23rd Annual YOUNG PROFESSIONALS GOLF CLASSIC

NEW DATE:
Monday, October 22, 2018
 Willow Creek Golf & Country Club

7:00 a.m. Hot gourmet breakfast
 8:00 a.m. Shotgun start
 1:00 p.m. Cocktails, buffet, raffles



Fabulous raffle prizes! Beat-the-hack competition! Lunch at the turn!

- ☐ **GOLD SPONSORSHIP: \$3,500**
 Two foursomes
 Ball Marker and two hole sponsorships
 Beverage cart and Lunch sponsorships
 Tee sign at Beat-the-Hack hole
 Name/logo in event program
 Two pin flags | 48 raffle tickets

- ☐ **SILVER SPONSORSHIP: \$2,000**
 One foursome
 Breakfast and two hole sponsorships
 Name/banner at registration table
 Name/logo in event program
 Pin flag | 24 raffle tickets

- ☐ **BRONZE SPONSORSHIP: \$1,500**
 One foursome
 Two hole sponsorships and pin flag
 Name/logo in event program
 12 raffle tickets

- ☐ **HOLE SPONSORSHIP: \$150**
 Tee sign displaying company logo/name

- ☐ **INDIVIDUAL GOLFER: \$250**
 18 holes of golf, breakfast, lunch,
 cocktail hour, and dinner
 ___ Please place me in a foursome **OR**
 ___ Preferred foursome listed below:
 Golfer #1: _____
 Golfer #2: _____
 Golfer #3: _____
 Golfer #4: _____

Golfers listed will play together unless otherwise instructed

- ☐ **BUFFET ONLY: \$100**

**\$25 PER GOLFER
 TO BENEFIT:**



**HOLE-IN-ONE PRIZES
 SPONSORED BY:**



PAYING BY CREDIT CARD: Register [HERE](#)

Via PayPal. No PayPal account necessary.

PAYING BY CHECK:

Payable to NYSSCPA Suffolk Chapter:

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 165 Orinoco Drive, Brightwaters, NY 11718
 Phone: (631) 665-7040 | Fax: (631) 665-7014

Name: _____
 Firm: _____
 Full Address: _____
 Phone: _____
 E-mail: _____

Our Annual Student Night...

The Cooperation with Educational Institutions Committee,
in conjunction with the NextGen Committee, invites you to the annual



Student Night!

Thursday, October 25, 2018 | 6:30 to 9:00 p.m.

at Dave and Busters

1856 Veterans Memorial Highway, Islandia

CPAs | Your chance to meet with college students, chat with them about careers in accounting, and socialize with your peers!

Students | Learn about accounting opportunities within different sectors of the business community and the upcoming changes to the CPA exam. You will also have the opportunity to interact with various professionals in a speed-networking format!

Professors | Encourage your students to attend this social and educational event. Expose them to potential employers!

Buffet dinner! Networking! FREE admission!

We are looking for accounting firm sponsors – only \$100!
Includes a promotional table at the event.

RSVP to rhuether@kpmg.com

[illegible]

8:30 a.m. to 4:30 p.m. (check in at 8 a.m.)
at Hyatt Regency Long Island
Wind Watch Golf Club

Federal Tax Update	Estate Planning
NYS Tax Update	Cybersecurity
Tax Collections	Wayfair Decision &
Section 199A	State Nexus Issues

For more information: Joel Ackerman, joel@autocpa.net

Hear Ye... Hear Ye...

The NYSSCPA Suffolk Accounting & Auditing Committee invites you to



NYSSCPA Town Hall Meeting: State of the Accounting Profession

Thursday, November 29, 2018

8:00 to 10:00 a.m.

at Irish Coffee Pub

131 Carleton Avenue, East Islip

Please join us for our annual Town Hall Meeting
at which we will have the opportunity to hear from
NYSSCPA officers about the Society and its current policies and to learn
more about what's trending within the accounting profession.

Includes hot breakfast.

Free! | 2 CPE credits (advisory service)

For information:

Melissa Hicks, mhicks@centralnassau.org

Planning Ahead for the Holidays...

The NYSSCPA Suffolk NextGen Committee
proudly announces the

24th Anniversary TOYS FOR TOTS Toy Drive

to benefit the U.S. Marine Corps'
Toys for Tots Program



The holidays are just around the corner! Please help us share the magic of the holiday season with the needy children of Long Island by participating in this year's drive.

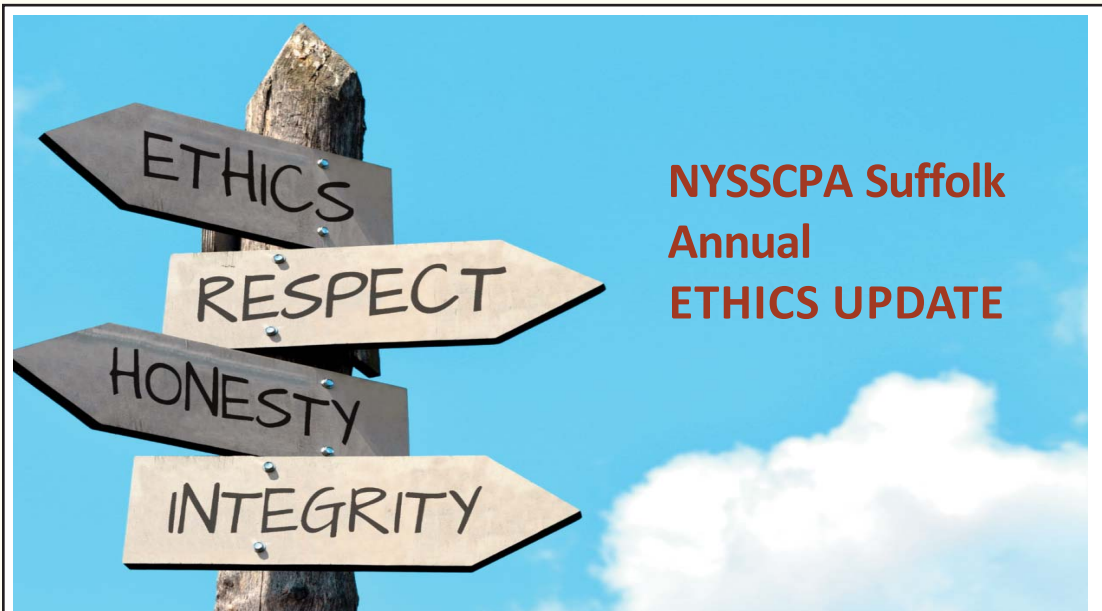
Promotional materials and drop-off boxes will be available in the beginning of November.

The ceremonial pick up of the toys by the USMC is scheduled for **FRIDAY, DECEMBER 14TH** at the offices of Sheehan & Company, CPA PC.

For more information regarding this wonderful event, please contact:

Cynthia Finn Barry, CPA
Sheehan & Company CPA PC
165 Orinoco Drive, Brightwaters, NY 11718
Telephone: (631) 665-7040; Fax: (631) 665-7014
Email: cbarry@sheehancpa.com

Annual Ethics Update...



NYSSCPA Suffolk Annual ETHICS UPDATE

Tuesday, December 18, 2018

6:00 to 8:00 p.m.

(registration at 6 p.m.)

at the Irish Coffee Pub

131 Carleton Avenue, East Islip

Please join us for our annual Ethic Training,
with this year's speaker, **Renee Rampulla**.

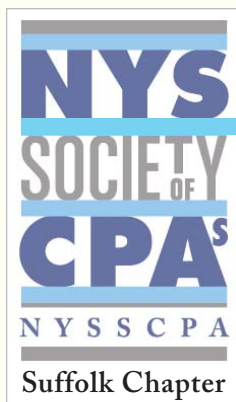
2 CPE credits

Includes buffet dinner, drinks, and networking.

\$50 Members | \$75 Non-members
\$0 member of the Suffolk Chapter Subscription Program

For information:

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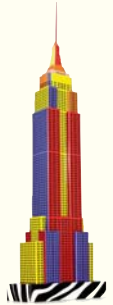
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The NYSSCPA Suffolk Chapter has a few committees looking for a chair! Contact Melissa Hicks for info on:

- EMERGING TECHNOLOGIES
- ESTATE/FINANCIAL PLANNING
- MANAGEMENT OF AN ACCOUNTING PRACTICE
- SMALL BUSINESS

Fun and Games – True or False



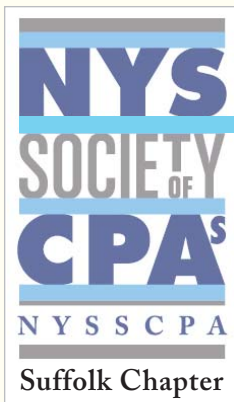
1. The pointed spire of the Empire State Building was designed to moor Zeppelin airships.
2. Andromeda is the closest star to Earth.
3. The five Olympic rings signify the five sports hosted at the first Olympics in ancient Greece.
4. NASCAR traces its origins to bootleggers outrunning the police during Prohibition.
5. Hair grows back thicker and darker after it's cut.
6. The "i" in Apple products (iPad, iPhone) stands for "ingenuity."
7. The Pyramids of Giza are the only one of the Seven Wonders of the Ancient World that remains substantially intact.
8. In the Tony Award-winning musical Rent, the artists were affected by the disease HIV/AIDS.



Flip to see if you're right...

1. TRUE! Although it was never used for this, the plan was to have passengers use gangplanks to exit onto the 102nd floor.
2. FALSE. The sun is our closest star, at 93 million miles away.
3. FALSE. The rings represent the five major regions of the world: Asia, Africa, Europe, the Americas, and Oceania.
4. TRUE. The desire to prove who had the fastest car led to weekend races and the founding of NASCAR in 1948.
5. FALSE. Cutting and shaving have no effect on hair growth.
6. FALSE. The prefix means "internet" and also stands for the products' emphasis on "individual."
7. TRUE. It is also the oldest of the seven wonders.
8. TRUE. The play was based on La Bohème, a tragic opera whose heroine is affected by tuberculosis.

SOURCE: merriam-webster.com



Get Involved with NYSSCPA Suffolk

COMMITTEE SERVICE APPLICATION

Here's a way to get involved with NYSSCPA Suffolk and help make a difference! Please rank the top 3 committees in which you have an interest:



- | | |
|---|--|
| <input type="checkbox"/> Accounting & Auditing | <input type="checkbox"/> Estate/Financial Planning |
| <input type="checkbox"/> Community Affairs | <input type="checkbox"/> Forensic and Valuation Services |
| <input type="checkbox"/> Construction Contractors | <input type="checkbox"/> General Taxation |
| <input type="checkbox"/> Cooperation with Attorneys | <input type="checkbox"/> Golf Outing |
| <input type="checkbox"/> Cooperation with Bankers and | <input type="checkbox"/> Management of Accounting Practice |
| Other Credit Grantors | <input type="checkbox"/> Members in Industry |
| <input type="checkbox"/> Cooperation with Educational | <input type="checkbox"/> Membership |
| Institutions | <input type="checkbox"/> NextGen (Young CPAs) |
| <input type="checkbox"/> CPE/Professional Development | <input type="checkbox"/> Not-for-Profit & Government |
| <input type="checkbox"/> East End | <input type="checkbox"/> Public Relations |
| <input type="checkbox"/> Emerging Technologies | <input type="checkbox"/> Real Estate & Construction |
| <input type="checkbox"/> Employee Benefits | <input type="checkbox"/> Small Business |

Please forward your response to:

Melissa Hicks, CPA: (516) 822-6111; mhicks@centralnassau.org

SUFFOLK CHAPTER SPONSORSHIP PROGRAM

Here's your chance to make the most of your membership! SPONSOR ONE OF OUR EVENTS and get in front of colleagues, referral sources, and potential clients.



Step One: Choose the type of event based on your target audience.

- golf outings
- informational seminars
- networking events
- charitable events
- technical workshops

Step Two: Become a sponsor. At a cost of \$1,000 you receive:

- recognition in the Suffolk Chapter newsletter
- logo/recognition in all event flyers
- opportunity to speak at the event
- booth or table display space

To take advantage of this great offer, contact our Sponsorship Chair:

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